#### Session on Research and Innovation: Challenges and Opportunities

#### **Industry Funded Research & Strategic Partnerships**

Jim McDonald Vice Chancellor, Strathclyde University







#### CONTEXT

- Increasing linkage being made by international governments between HE sector and driving economic growth (Engineering and Physical Sciences key):
  - Fraunhofer, Catapults, Catalysts, South Korea, H2020, etc.
- The "Innovation" agenda is focussed on exploitation of research base and increasing large & SME company engagement in innovation in technology, systems, commercialisation and product development
  - KTP, Catapults, Innovation Centres, Catalysts
- BIS industry and innovation strategies are impacting on funding/policy decision making and sectoral focus
- Important recognition of dependency on fundamental research base e.g. David Willetts, "8 great technologies"; £600M allocated to:
  - Big Data; Satellites/Applications; Robotics/Autonomous Systems; LS/Genomics /SynBio; Regenerative Med; Agri-science; Adv Mats /Nanotech; Energy/Storage
- Increasing funding and prioritisation "coordination" between EPSRC/RCUK & TSB/BIS





# Business Expenditure on R&D

 OECD Countries for comparison - 2011 (NB strong correlation between BERD levels and economic / industrial growth statistics)

Country	BERD as % of GDP	HERD as % of GDP
Finland	2.67	0.76
Sweden	2.34	0.88
Denmark	2.09	0.92
Germany	1.90	0.52
USA	1.89	0.47
France	1.43	0.48
Ireland	1.17	0.47
UK	1.14 (£17.4B)	0.47 (£7.13B)
Canada	0.89	0.66
Norway	0.85	0.52
Italy	0.68	0.36
Scotland (Israel) (Korea)	<mark>0.56 (£689M)</mark> (3.51) (3.09)	0.77 (£953M) (0.55) (0.41)







To win the future, educate, and or

President Xi Jinping urges 'deepening reform, innovation driven development'

resident Park Geun-hye Industrial shift Greater SME focus internationalisation of innovation system

• Educate the next ge create a world-cl

Strengthen an fundamental

**Brazil**: Science without Borders

India: 2013 - Science, Innovation

& Technology Policy

Russia: Skolkovo Innovation City

Abu Dhabi: Masdar City

Willetts & Vince Cable .S/TSB Industrial & Innovation Strategies

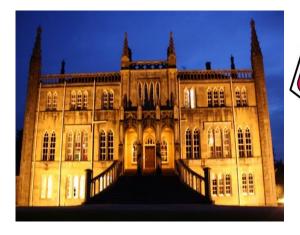
- Catapult Centres
- '8 great technologies'

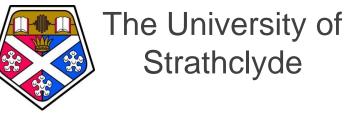




Link between HE & Economy

- Post-16 Education Reform
- Innovation Centres
- TIC, AFRC, PNDC, Eng-Acad
- SE- Key Sectors (incl. HE)
- Industry Leadership Groups









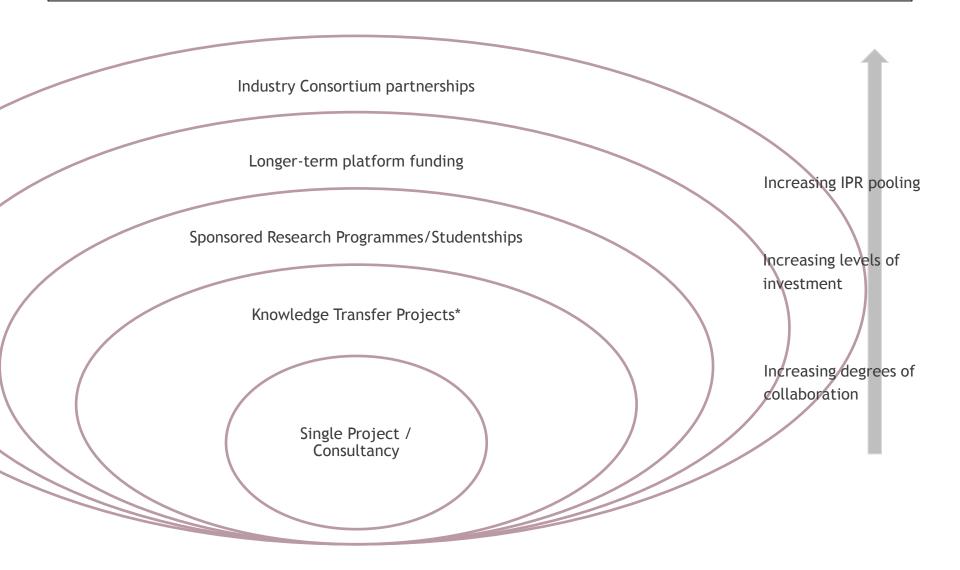
Industrial Engagement and
Models for
Industry/Academic
Research Collaboration





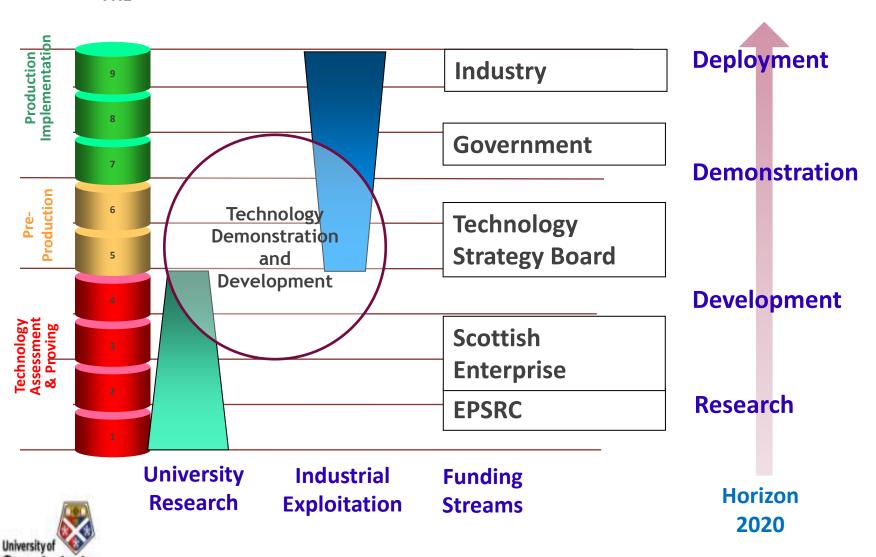


# Industry partnership "escalation" model



#### Research & Innovation - Industry Collaborations

**TRL** 



#### Industrial collaborative examples



**Advanced Forming Research Centre** 

(Launch 2010 - £95m funding):

£40m CAPEX (50:50) build/equip

£15m Industry Core Income

£4m EPSRC

£5m Other sources

£31m - TSB

'Catapult' in High Value Manuf.





























# Forged/Formed Components

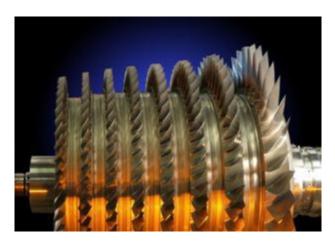












# High Value Manufacturing Catapult















- TSB funded £25 £35m+ per annum
- 7 centres plus overarching organisation including AFRC
- Launched October 2011
- Through HVM Catapult, AFRC is doubling capacity and broadening sectoral coverage
- New equipment for flow forming, rotary forging, larger SPF rig.



- World-class centre for translational & collaborative Research and Development with Industry
- Technology development accelerator
- £100m capital investment in R&D complex
- Co-location of 1,200 University + Industry Researchers, Engineers, Students and Project managers
- £125m+ in international, collaborative R&D programmes
- 700 new R&D posts



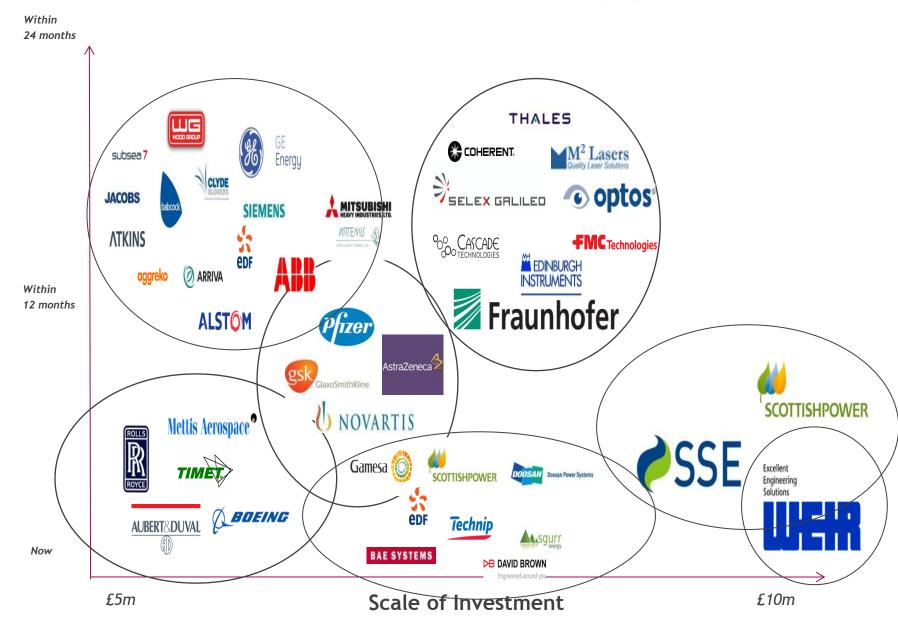


#### Research Areas

- Power, and energy
- High Value Manufacturing and Engineering
- Sensors, Photonics and Laser technologies
- Bio-Photonics
- Low Carbon technologies
- Bio-Nano metrology
- Renewables



#### **TIC - Industry Engagement**





#### Electricity that is....

- 1. Reliable
- 2. Affordable
- 3. Environmentally Responsible

... while transforming to a cleaner, more efficient, modern generation fleet with an interactive electrical grid.



**Future Grid** 



**Energy Transfer** 

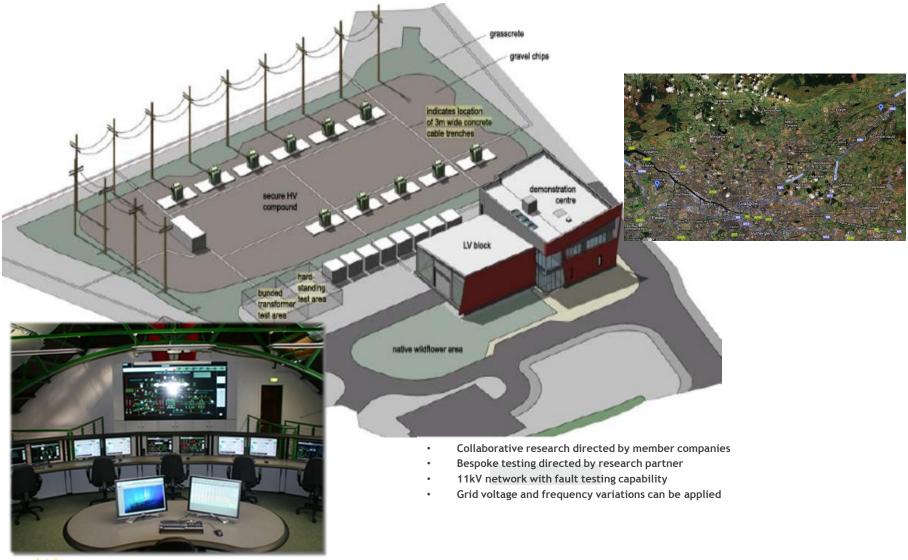


**Long-Term Operations** 



Renewables

# an open membership demonstration facility











### PNDC as a Collaborative Technology Developer

Help Move Technologies to the Commercialisation Stage...



**PNDC** 

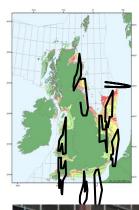
- National Laboratories
- Universities
- Research Councils

- Suppliers
- Vendors
- Utilities

# Offshore Renewable Energy Catapult



# Recap: Offshore renewable energy represents a significant opportunity for the UK









Unrivalled offshore renewable resources:

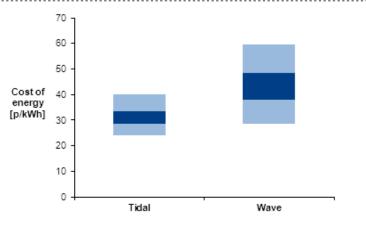
- 50% of Europe's wind energy resource;
- 35% of Europe's wave resource;
- 50% of Europe's tidal resource.

If exploited, these resources will have a significant impact on the UK economy, e.g.

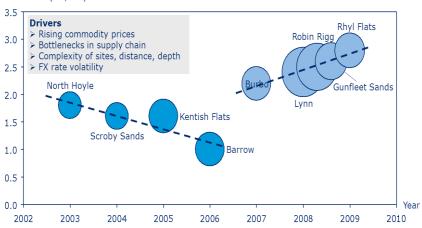
- 78GW deployed by 2050 could:
  - Provide £28bn revenues
  - Employ 70,000 people
  - Position the UK at the forefront of a global industry.



# There are challenges to be overcome to exploit the opportunity



Cost per MW installed (€m/MW)



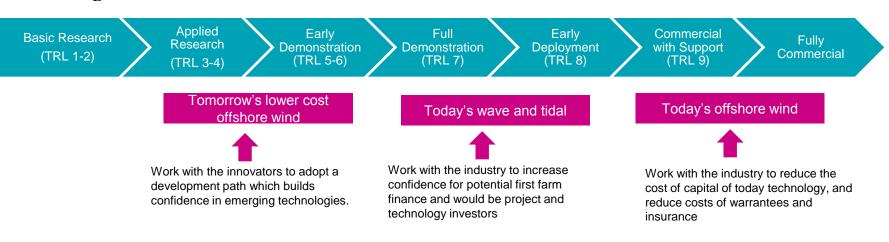
- Capital costs must be reduced:
   Offshore wind is currently more than
  £3M/MW compared with £1.6M/MW
   for onshore wind. When deployed,
   the first wave and tidal arrays are
   expected to cost £7-8M/MW
- Financial risk is a key uncertainty and impacts the pace of growth. We need to de-risk technologies to become bankable and insurable propositions at scale.
- Risk around repair liabilities and warrantees are a key component to cost in todays industry – the Catapult will work to bring this down.



# The ORE Catapult intends to focus on cost and risk reduction

- Capital and O&M costs need to be reduced for offshore wind, wave and tidal
- Initial technologies also still need to be proven for wave and tidal
- Financial risk is a key uncertainty and impacts the pace of growth. We need to de-risk technologies to become **bankable and insurable** propositions at scale

#### **Reducing Risk**



Next gen wave and tidal



Work with the innovators to progress only the best concepts in a formulaic way



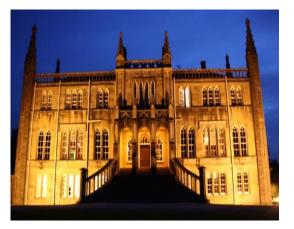
#### **Conclusions**

- Need for continued recognition of the key requirement to support the UK HE basic engineering and physical sciences base
- There must be continued emphasis on innovation and translation of low TRL activity to higher (industry ready) TRL outcomes
- Engagement of SMEs can be enhanced through supply chain clusters in key sectors e.g. manufacturing, aerospace, energy etc
- International partnerships are significant and valuable (cf H2020)
- An acceleration of the "triple helix" approach to research and innovation is essential for the UK (private-public-academic partnerships)
- Last but not least attraction, retention and development of the engineering and physical sciences "talent pool"



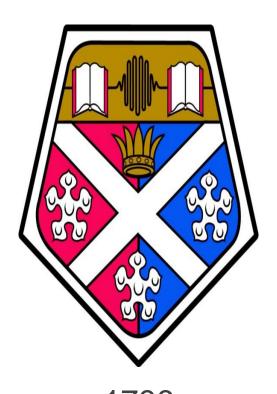






The University of Strathclyde







1796
The Place of Useful Learning









# Knowledge Exchange: Leadership, Governance and Organisation of Strategic Centres'

Tim Bedford
David McBeth
Jim McDonald



# Strategic Research & KE Centres - External issues

- Intense competition for large government grant applications.
- External funders require robust governance than conventional research.
- UK and Scottish Governments "national centre" based strategy regularly references Strathclyde.
- Strathclyde's unparalleled approach to creating / supporting major strategic research concentrations is positioning us competitively to win more major funding and build relationships

#### Critical success factors

- Research critical mass
- Significant grant/project portfolio
- Performance/output quality
- Multi-disciplinary potential
- International connectivity
- Impact focussed institutional strategy & ethos
- Track record of industry and business collaboration
- One or more anchor partners
- Robust governance shared with external partners

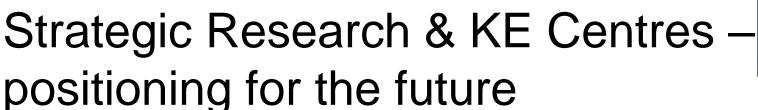


# Strategic Research & KE Centres - Building out from existing strength

- Long standing experience across all four faculties provides platform to build from
- Over the past five years we have accelerated to create additional Strategic Research & KE Centres
- Greater internal participation encouraged in multi-disciplinary research & KE
- Greater coherence and credibility to partners has positioned us to be more influential in the Scottish, UK, EU and international HE sectors – and new partnerships are with high quality institutions.

#### Long standing centres

- Engineering:
  - Rolls-Royce-UTC,CEPE, RC-NDE, BRE-Trust Centre
- Science:
  - CPACT
- Business:
  - Fraser of Allander Institute
- HaSS:
  - Glasgow School of Social Work, CELCIS





- The creation of our portfolio of *Strategic Research & KE Centres* positions us to:
  - Attract funding for EPSRC Centres for Doctoral Training
  - Give us unparalleled advantage in the UK Catapult Centre Programmes
  - Attract Fraunhofer Gesellschaft to us as their inaugural UK partner
  - Be a credible bidder to play a leadership / ownership role in the evolution of the UK National Physical Laboratories (NPL)
  - Attract and retain world-class academics, researchers and students
  - Collaboratively bid for Horizon 2020 projects
  - Derive benefit for our U/G students sponsorship, internship, employment
  - Establish and grow links internationally including Stanford, NYU, NTU,
     Tsinghua, MIT, CMU, HK-UST
  - Underpin the delivery of our Outcome Agreement and Institutional targets

Delivering an ecosystem where academics can be successful

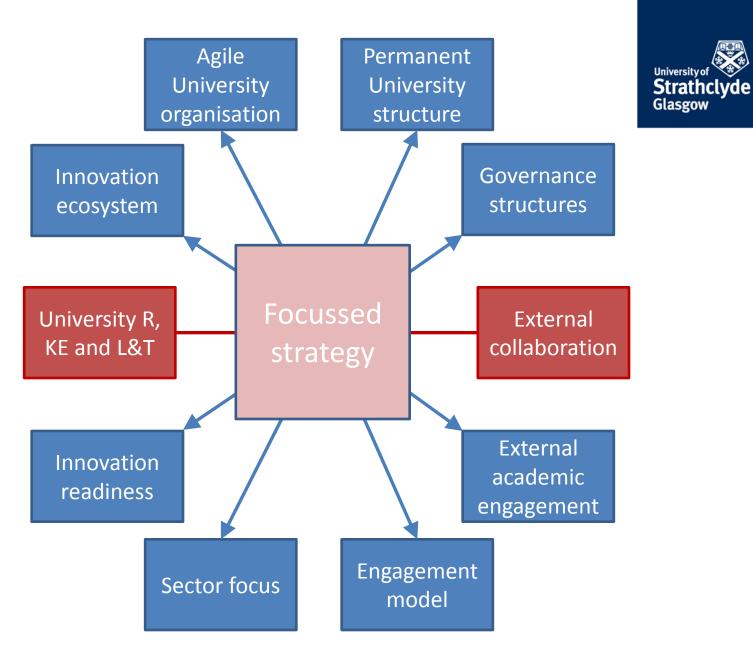


University R, KE and L&T

External collaboration





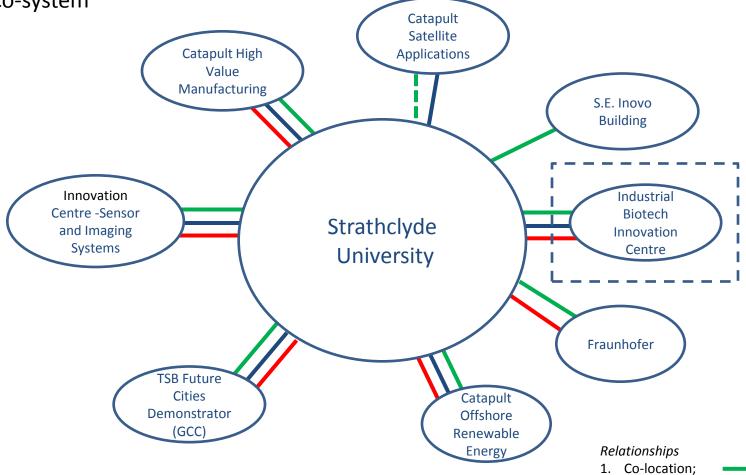




**Funding Programme** 

3. Governance link

Institutions in the Strathclyde Innovation Eco-system



University structure	HASS	Example Centres		CELCIS			University of Strathclyde Glasgow
gement (ET) Ient PI reporting	SBS			Risk Consortium		HTAS	TIC Theme business
University Strategic Management (ET) Staff line management Institutional Financial and KPI reporting	Engineering	Rolls Royce UTC  Weir Advanced Research Centre	SETN	Power and Energy  PNDC  AFRC		- New centre incubation	development - new centre "incubation"
<u> </u>	Science	GSK relationship			CMAC		
Unive	ersity s	Single organisation engagement tructure and agi	Multiple 1-1 engagements	Collaborative multi-party engagement	Collaborative multi-party/ university engagement		ortunity driven

University structure and agile organisation

Agile, opportunity driven engagements, aiming for at least 5-10 years sustainability



Academic and Industry Directors

Programme portfolio

Resources Dean

Generic strategic, operational and project governance structure Specific Industry partners

Other University partners

Public Sector - Funding Agency



Academic and Industry Directors

Programme portfolio

Executive Dean

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Academic and Industry Directors

Programme portfolio

Resources Executive
Dean

Generic strategic, operational and project governance structure Specific (Industry | Ipartners | Ipartners

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**Academic and Industry Directors** 

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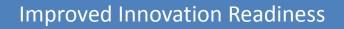
Specific Other Industry University partners partners

Resources

Public Sector -**Funding Agency** 



### Innovation Readiness



Staff development

R&D Funding R&D staff recruitment

University-Industry Business Development, Relationship Management and Strategy

CPD

Research and consultancy income

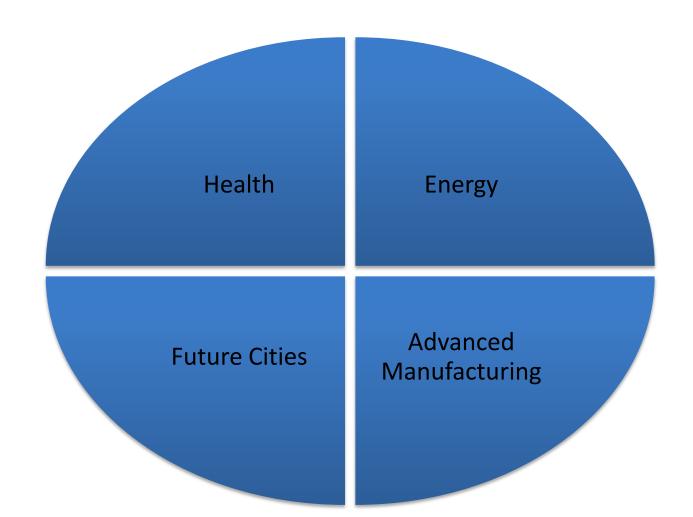
Graduate opport-unities

Influencing curriculum

University benefits

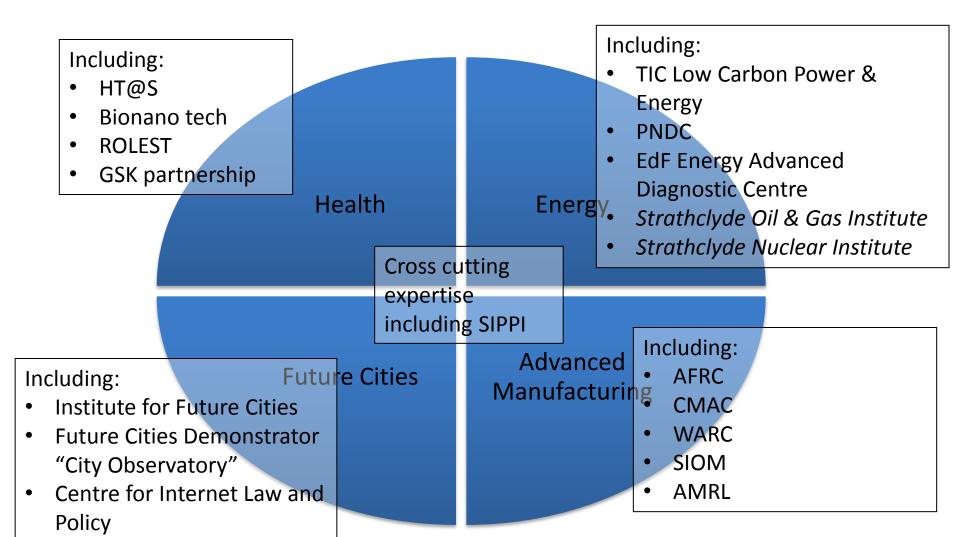














# Acronyms

- AFRC: Advanced Forming Research Centre
- AMRL: Advanced Materials Research Laboratory
- BRE-Trust Centre: Building Research Establishment Trust Centre
- CELCIS: Centre for Excellence for Looked After Children
- CEPE: Centre for Electrical Power Engineering
- CPACT: Centre for Process Analysis and Control Technology
- CMAC: Centre for Continuous Manufacturing and Crystalisation
- HT@S: Health Technologies at Strathclyde
- RC-NDE: Research Centre for Non-Destructive Evaluation
- ROLEST: Robertson Trust Laboratory for Electronic Sterilisation Technologies
- Rolls-Royce-UTC: Rolls Royce University Technology Centre
- SIOM: Strathclyde Institute for Operations Management
- WARC: Weirs Advanced Research Centre



# CIAB - Progress Update

- Court approved creation (June 2012) of Interim Investment Committee (now CIAB) with an independent chair to (i) oversee the development of the new approach on behalf of the Executive Team and (ii) to recommend to the Executive Team individual investments for approval.
- CIAB established and meetings in Dec 2012, April 2013 and October 2013.
- Independent Chair: Dr Frank Blin, with the Treasurer and Margaret McGarry among members.
- 4 more CIAB meets planned in 13/14 with next scheduled for 11 December 2013

# CIAB - Progress Update



#### CIAB business to date:

#### Strategic

- Revised policy for company creation & investment launched
- Commercial investment processes & procedures launched
- Strategy for Investor networks & investor relations work approved
- Pipeline of new dealflow shared
- Portfolio management proposals to be shared at forthcoming CIAB(s)
- Major new fund proposals (Donation Fund & I2I Fund) ongoing

#### Operational

- Smarter Grid Solutions Ltd £300k / 11.4% of the equity
   £3M investment (2t) / University
- mLED Ltd £600k investment / University £100k / 16% of the equity
- Insignia Technologies Ltd £870k investment / University £87k / 10% of the equity



#### **Core TIC Themes and Collaboration Clusters**

Open Innovation Strategic relationships

Leveraged funding



Local and global partnerships

#### **Energy**

Host TSB Offshore Renewable Energy (ORE) *Catapult* HQ

#### **Manufacturing**

AFRC – TSB High Value Manufacturing (HVM) Catapult Co-location

Student experience

Accelerated development

Health Technologies

#### **Smart Cities**

Core partner in TSB Future Cities *Catapult* Demonstrator Project

Commercialisation

Collaboration

Research Impact Postgraduate research opportunities



#### **TIC Corporate Partners**







**SIEMENS** 

















































































































